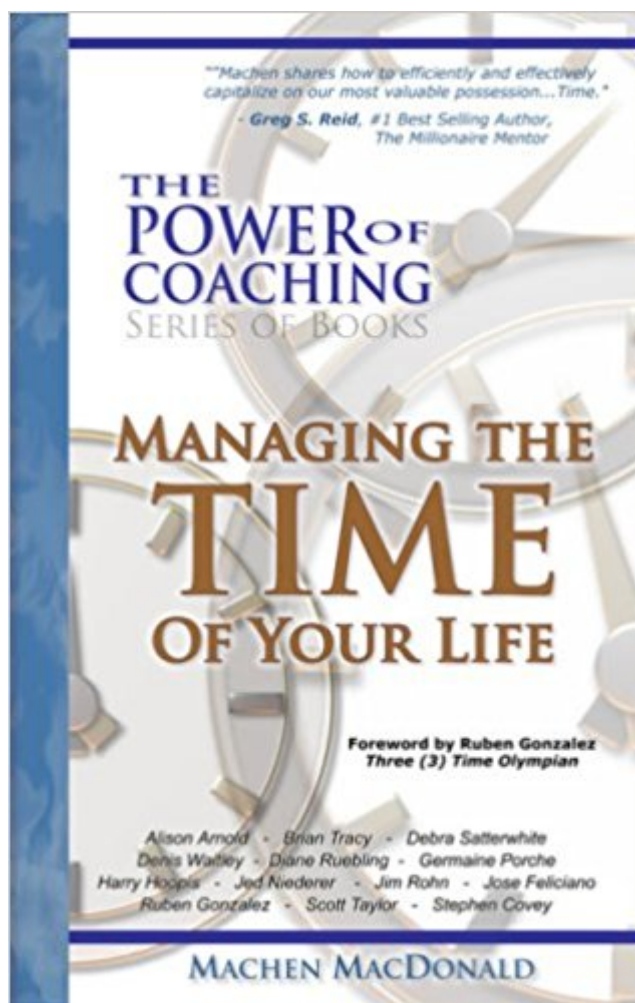


The book was found

The Power Of Coaching - Managing The TIME Of Your Life



Synopsis

Discover and apply the wisdom and methods of these powerful leaders to dramatically increase the efficiency and effectiveness of yourself and the people you lead. Learn proven strategies on how to lead others to be more effective. Become even more productive at work while increasing balance in your life. Overcome feelings of confusion, anxiety, and being overwhelmed. Discover how your thinking is either contributing to or contaminating your time and what you can do to generate more time. Feel more confident and in control.

Book Information

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Customer Reviews

Machen shares how to efficiently and effectively capitalize on our most valuable possession...Time." --- Greg S. Reid, #1 Best Selling Author, The Millionaire Mentor "If you are looking for simple, yet effective, strategies to become a better coach in getting your team and clients to accomplish more, then this book is a must read." --Lou Cassara, CLU ChFC The Cassara Clinic LLC "Managing the TIME of Your Life should be required reading for everyone in a leadership position." --Eric Lofholm "Managing the TIME of Your Life will help readers organize their time and prioritize their activities to achieve extraordinary results in every area of their lives on the job, at home, and in their communities." --- Edward G. Deutschlander, CLU CLF Executive Vice President North Star Resource Group " "Opportunities come upon us every day... only a few can see them and even less know what to do with them. The Power of Coaching coaches you to see the opportunities and know what to do with them." --Seth A. Radow "Managing the TIME of Your Life

should be required reading for everyone in a leadership position." --Eric Lofholm

Machen MacDonald is the lead author of this management treasure. He is the founder of ProBrilliance Leadership Institute and is dedicated to helping people gain back control of their lives by showing them how to manage themselves in relation to time.

Machen Macdonald is a masterful business coach and author. In this book he brilliantly lays out the nuts and bolts of personal effectiveness - Managing the Time of Your Life. Drawing on the wisdom of renowned experts, this book is packed with specific tools and ideas for mastering proven principles of personal leadership. Machen has pulled together an acclaimed group of experts and created a powerful self-development, leadership guide that I expect to read over and over.

This is a very good book for teaching financial reps how to do our business well for the benefit of the client.

The Power of Coaching - Managing the TIME of Your Life
The Power of Coaching...Engaging Excellence in Others!
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